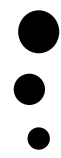


Sentinel



Recruit

CAPABILITY STATEMENT



Company Overview

Sentinel Recruit, founded in 2023 by James McCormack, represents a unique fusion of IT expertise and recruitment acumen. With over 25 years in the IT industry, including a decade in Managed Service Providers (MSPs), James brings unparalleled insight to tech talent acquisition.

A pivotal moment during the Covid pandemic inspired James to utilise his extensive technical knowledge and people skills in a new direction. Recognising a critical gap in the recruitment industry, he engaged with MSP leaders to understand their pain points. The resounding feedback: recruiters often lack the technical understanding crucial for effective IT staffing.

This revelation became the catalyst for Sentinel Recruit. Our mission is to bridge the gap between technical expertise and recruitment finesse, ensuring MSPs connect with candidates who truly fit their technical and cultural needs.

What We Do

The background features a stylized illustration of several Minecraft characters, including Steve and Alex, wearing headsets and working at desks with computers. A large, pixelated red heart is positioned in the upper center of the image.

1

Find Tech Superstars for MSPs

We speak geek! We dig deep to understand what makes your MSP tick, then find people who'll love it.

2

Match Candidates Based on Skills and Culture

We help talented candidates find their dream job in the MSP world by matching technical skills and cultural fit.

3

Offer Personalised Recruitment Services

Our services are tailored to MSP needs, ensuring a perfect fit for both employers and candidates.

4

Build Long-term Partnerships

We focus on creating lasting relationships with both MSPs and candidates in the IT industry.

Our Differentiators

Deep Technical Understanding

We have decades of real life IT industry experience.

Personalised Approach

We focus on matching candidates with company cultures for the best fit.

We are MSP Focussed

We are committed to addressing the specific challenges of IT recruitment in the MSP sector.

Meet James McCormack

- Member of the Australian Computer Society - Certified Professional
- Drinks too much tea
- 25+ years in IT across three continents, with 10 years in MSPs
- Transitioned from technical leadership to tech recruitment
- Founded and managed a boutique MSP in Switzerland
- Diverse roles from IT Ops Manager to Group Service Desk Head
- Enjoys forging relationships within the tech community

Client Testimonials

“I could not recommend James more; his process and follow-up throughout has been excellent. If you’re looking to make finding great IT candidates easy, then look no further than Sentinel Recruit.”

**Darren Pererra, Owner, SecureIT
Services**

“James was able to offer quality filtering of candidate applications and has made the process much easier than in the past. James’s knowledge of the industry and his ability to understand and distil our requirements made the whole process so much more straightforward.”

**Charlie Butterworth, CEO, E & P IT
Solutions**



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